



Meeting minutes

Meeting title	2017-18 Annual General Meeting
Time and date	27 August 2018, 7:40 - 8:19 pm
Chairperson	Shane Gillard
Location	Greenvale Recreation Centre, Barrymore Road, Greenvale
Minute taker	Lori Lightfoot
Attendees	As attached - Attachment 1
Apologies noted	none

Minuted item

Item	Description	Speaker
1	Opening and welcome	Shane
2	Confirmed minutes of the 2016-17 Annual General Meeting. Motion that the Minutes as read be accepted as correct; Moved: Janine Bux; Seconded: Marnie Costantini	Shane
3	Committee reports: <ul style="list-style-type: none"> ▪ President's report - tabled, refer Attachment 2 ▪ Treasurer's report - tabled, refer Attachment 3 ▪ Registrars' reports – tabled, refer Attachment 4 ▪ Marketing report – tables, refer Attachment 5 	Shane Craig Daryl Marnie
4	Club Awards 2018: <ul style="list-style-type: none"> ▪ President's Award recipient – Marnie Costantini In recognition of outstanding contribution to the club in the Sponsorship and Marketing role. Over the last 2 years Marnie has signed up two major club sponsors and 8 Team Gold sponsors, sponsoring a total of 11 Greenvale teams. Her dedication has secured funds for the club and our kids, and also raised the club's profile with a strong social media presence and management of merchandise tops for our coaches, team managers and players. ▪ Dina Tomaselli Memorial Award recipient – Daryl Canny A vote for Best Club Person in recognition of ongoing efforts, contribution and support of the club. Daryl lobbied the Hume City Council tirelessly across many months for the addition of a second court at the Greenvale Recreation Centre. There is no doubt that if it weren't for his efforts, GV members would not be enjoying the space and new court facility, and much needed upgrade to the original court, which we have today. 	Shane Shane
5	Election of officers and ordinary members to the committee of management: all current officers and members stood down. <ul style="list-style-type: none"> ▪ President: one nomination received, that of Shane Gillard - no further nominations received from the floor; Voted: unanimously and unopposed. ▪ Vice-President: one nomination – Antonio Lewis - no further nominations received from the floor; Voted: unanimously and unopposed. ▪ Treasurer: one nomination - Craig Geddes - no further nominations received from the floor; Voted: unanimously and unopposed. ▪ Secretary: one nomination – Lori Lightfoot - no further nominations received from the 	Lori Shane

Item	Description	Speaker
	<p>floor; Voted: unanimously and unopposed.</p> <ul style="list-style-type: none"> ▪ General committee members / Registrars: nominations received as follows – Sue Murphy and Daryl Canny for Senior Boys, Sharon Matuauto and Tanya Smith for Junior Boys and Mixed, Melissa Hall and Lori Lightfoot for Girls - no further nominations received from the floor; Voted: unanimously and unopposed. ▪ General committee members: nominations received as follows - Janine Bux, Marnie Costantini (Social Media/Communications), Sharon Matuauto, Tania Cassar (Sponsorship), Najette Francis (Fundraising), Pierre Gorges, Sonia Reynolds; Voted: unanimously and unopposed. 	
6	<p>Nevine Guzel, Liz Uyanik and Sarah Gomez-Sankari, while retired from the committee, have proposed to form a Presentation Day sub-committee to continue to support the club with this event. Proposal was gladly accepted.</p>	Shane
7	<p>Opened to the floor to raise general business:</p> <ul style="list-style-type: none"> ▪ Dallas courts not up to standard, issue to be raised with the JDSC ▪ Request for First Aid to be available at all venues used by the BBA on a Saturday ▪ Grading implemented throughout the last year as required. The process for team grading is a work in progress, highlighting awareness of the club's policy and operating procedures that state participation and development as priority. Registrars to continue to work toward even skill levels within teams. 	All
8	<p>The President thanked everyone for the great turnout and participation during the meeting. Meeting closed at 8:31 pm.</p>	Shane



Presidents Report 2017/18 – Greenvale Basketball Club (A0027577N)

Well, what another fantastic year for the Greenvale Basketball Club!

Our participation rate is high, community engagement as good as it has ever been and the support for the club through our partnerships program is unprecedented.

With more people than ever before involved in our committee of management, the operations of the club is in great hands. The financials are strong, our on-court presence increased and the VJBL junior representative now boasts more than 70 players from Greenvale across a variety of clubs in north west Melbourne.

A highlight of the year was without doubt the presentation event held at our very own complex, offering a vastly different model to what our members have seen in the past. The intent was clear; and that was to bring the enjoyment back to grass roots for the kids. The feedback suggests that the afternoon was a great success. A big thank you to those who organised the day!

I must acknowledge the efforts of those that volunteer their time to our great club, without their dedication to the cause, the success we enjoy would not be possible. The Committee of Management for 2017/18 includes;

- Metin Guzel (Vice President)
- Lori Lightfoot (Secretary)
- Craig Geddes (Treasurer)
- Janine Bux
- Nevine Guzel
- Daryl Canny
- Marnie Constantini
- Sharon Matuauto
- Tanya Smith
- Sue Murphy
- Yeliz Uyanik
- Sarah Gomez-Sankari
- Melissa Hall

Further to those listed above, our coaches and team managers are an integral part of the club and we are very fortunate to have a great group of people working with our kids at Greenvale. We appreciate your involvement and thank you for supporting the Greenvale Basketball Club.

Finally, I'd like to thank all of our sponsors and partners, most of all The Pizza & Grill Co. and Opporto Roxburgh Park for their tremendous support.

Shane Gillard
PRESIDENT



GREENVALE BASKETBALL CLUB

Attachment 3a

Greenvale Basketball Club Inc (A0027577N)

Treasurer's Report for the Period 1 July 2017 to 30 June 2018

As at 30 June 2018, the club's Commonwealth Bank Account was \$35,250 (2016: \$24,651), and the club's Term Deposit was \$20,000 (\$2017: \$20,000), giving a combined cash balance of \$55,250, an increase of \$10,599 as at the same time last year.

The main highlights in the club's finances for the 2018 year included:

- Total income for 2018 increased by \$10,520 to \$70,935 (2017: \$60,415);
- Total expenditure for 2018 increased by \$15,616 to \$60,336 (2016: \$44,720).

The reasons for the major changes in the income and expenses for the 2018 year includes:

- Total player registration income increased by \$8,728 during the year (2018: \$50,023, 2017: \$41,295, 2016: \$32,481, 2015: \$38,183). This was predominantly due to an increase in the number of teams / players compared with 2017.
- This year the Chocolate Drive and other fundraising activities generated net income of \$4,626 (2016: \$3,287).
- The introduction Team Gold sponsors who sponsor individual teams (\$500 per team), has contributed \$5,500 during the year and has become a significant source of income for the club. Thank you to:
 - Barry Plant Real Estate \$1,500;
 - G Camuglia & Sons \$1,000;
 - The Long Walk \$500;
 - CY Accounting Services \$500;
 - Vince Raso Pty Ltd \$500;
 - Profile Fabrics \$500;
 - Super Saver Discount Chemist \$500;
 - Charan Foundation \$500

And thank you to The Pizza & Grill Co and Oporto who continued as our main sponsors during the year.

- Receipt of \$840 from Sports in Focus for sponsorship for team and individual photos.
- Court hire for training at Greenvale Recreation Centre remains our largest expense. This increased in total during the year \$20,903 (2017: \$20,183), primarily due to an increase in the number of teams and increase in the hourly rate for the hire of Greenvale Rec Centre.
- The fees paid to the Broadmeadows Basketball Association for registering our teams was \$11,640 (2017: - \$10,800).
- Two areas of significant increase in expense were:
 - Purchase of new Coaches and Team Manager Tops during the year which cost \$3,696, purchase of GV socks to the value of \$2,217 in Feb 2018 and the purchase of Team Gold / Clash Tops which was funded through Team Gold sponsorships.
 - Presentation / Family Da: \$10,106 (2017: \$3,995) was spent on the presentation / family day. This was our second year of providing our members and families with a fun day to celebrate the year and this year we changed from giving trophies to each member to them with a Greenvale Basketball Shirt and certificate at a cost \$8,074.

Craig Geddes
TREASURER



GREENVALE BASKETBALL CLUB

Attachment 3b

PROFIT & LOSS STATEMENT FOR YEAR ENDED 30TH JUNE 2018

	2018	2017
Opening Balance		
Operating Account	\$24,651	\$8,956
Term Deposit	\$20,000	\$20,000
	<u>\$44,651</u>	<u>\$28,956</u>
Income		
Registration Fees	\$50,023	\$41,295
Fundraising - Chocolate Drive	\$12,546	\$11,536
Sponsorship	\$7,500	\$2,000
Development Clinic	\$470	\$290
Interest	\$266	\$465
Sales - Uniform / Hoodies	\$130	\$2,403
Family Day Income	\$0	\$426
Total Income	<u>\$70,935</u>	<u>\$60,415</u>
Expenses		
Court Hire	\$20,903	\$20,183
BBA Team Rego Fees	\$11,640	\$10,800
Presentation / Family Day	\$10,106	\$3,995
Uniform Purchases	\$9,449	\$210
Cost of Chocolates	\$7,920	\$8,249
Postage & Stationary	\$132	\$20
Website Hosting	\$129	\$129
Corporate Affairs	\$57	\$188
Committee Dinner	\$0	\$166
Equipment	\$0	\$680
Walkover Fines	\$0	\$100
	<u>\$60,336</u>	<u>\$44,720</u>
Closing Balance		
Operating Account	\$35,250	\$24,651
Term Deposit	\$20,000	\$20,000
	<u>\$55,250</u>	<u>\$44,651</u>

Registrar Report – AGM 2017/18

It's been a steady year for the registrar team. Our current competition is running at 50 teams which is relatively unchanged from this time last year. We've been fortunate to have the addition of 2 registrars, Tanya Smith assisting Sharon in the Junior Registrar role and Melissa Hall assisting Lori with Girl's registrar.

The only significant change to our operations has been the change of age for players, moving from March to October, to start with the Summer 2018/19 season. The BBA's reason for the change is to bring it in line with other associations and the VJBL season.

A few more details from each of our 3 registrar groups -

Senior Boys Teams

We've continued with 19 senior boys team again for this last 12 months
We have 1 team that will age out with only 3 players that could potentially be re-distributed.

Girls Teams

Current season ran with 17 girl's teams, the highest number we've had in the last 4 years, with previous seasons around 13-15 teams. Hopefully this is a great sign of things to come for girls' basketball in our area. No teams aging out this season and potentially another 2 teams at least to add to the new season from our wait list.

Junior Teams

Currently have 14 teams, with numbers relatively consistent from last year.

U8-4

U10-3

U12-7

We currently have approx 30 kids on the waitlist with potentially two new under 8 teams starting next season. The remaining waitlisted players will either be placed in existing teams or will form new teams. Four of our U12 teams will be moving up to the senior competition next season.

Finally a thank you to all our volunteer coaches and team managers for their amazing support and assistance throughout the year.

Regards,
Registrar Team



MARKETING AND COMMUNICATION UPDATE 2018 AGM

SPONSORSHIP

CLUB PLATINUM

Thank you to the ongoing support of our 2 Club Platinum sponsors, The Pizza & Grill Company and Oporto Roxburgh Park. We appreciate your ongoing support of our Club and our players.

TEAM GOLD

The Team Gold sponsorship program has been introduced during this last year. 11 Greenvale Teams now have a Team Gold sponsor. Thank you to the following sponsors:

- Profile Fabrics
- Super Saver Discount Chemist
- G Camuglia & Sons (2 teams)
- Vince Raso from Aussie Home Loans
- Taylor Accounting Solutions
- The Long Walk
- Barry Plant Gladstone Park (3 teams)
- Charan Foundation

COACH AWARDS

Again thank you to The Pizza & Grill Company and Oporto for your support with our Coach Awards. During the past 2 seasons, over 900 coach awards have been supplied and distributed to Team Managers.

COACH SHIRTS

New coach and team manager shirts were provided to majority of coaches, assistant coaches and team managers during this past year. Featuring both our major sponsors, a total of 91 shirts were ordered, with approximately 85 distributed.

PRESENTATION TOPS

Last presentation night saw us provide our players with official Greenvale Basketball Club Shirts and certificates in place of trophies to celebrate our 25 years as an association. A total of 361 shirts have been distributed to players.

Greenvale Grizzlies Basketball Club (A0027577N)
PO Box 2222 Greenvale Vic 3059
info@greenvalegrizzlies.org | www.greenvalegrizzlies.org

SOCIAL MEDIA

FACEBOOK

Over the past 12 months, the Greenvale Facebook page has been used more frequently for Club updates and announcements. The page currently has 309 "Likers" and 314 "Followers" which has been a great increase from 134 last year.

TEAM APP

We have recently introduced Team App to our communications. We currently have only 65 members. This app features Club News, Events, a Chat facility, Sponsor information, previous newsletters, fixture details and more.

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